

From

Sent: Monday, March 06, 2006 3:04 PM

To:

Subject: DoD water

Gents,

we have taken the decision to purchase **all** water from JAFCO, thus comprising all locations (including Nestle Pakistan).

JAFCO will dispatch 50% of UAE volume with SDDC and the other 50% with SFS KG. Sales price from JAFCO to SFS AG unchanged 4,22 USD per case.

This means that JAFCO will be responsible for filling the Kabul DoD water depot (WH2) according to the needs/standing orders provided by Peter Byrons' team. Armin will negotiate pricing with suppliers as usual and give guidelines with regards of split of suppliers.

JAFCO will store water in JAFCO 2 (once VetCom approved) in order to be able to cope with the high season demands.

In consequence all suppliers need to be informed that JAFCO is the buyer and no longer SFS AG, all invoices to be sent to JAFCO (Joseph Thomas).

JAFCO and KG have to agree upon pricing for transport service which needs to be invoiced to JAFCO (Michael Epp).

Finance needs to provide separate cost center within KG in order to make sure that no internal invoice is raised from KG to AG (end of month mark up), Michael Lane.

The entire project to be managed by Jan Willem and Peter Byrne.

Don't hesitate to ask questions for further clarification if needed.

Regards

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